



**ERMES**

University Panthéon-Assas Paris II



**CAFED LEM**



# **Markets and Firms Dynamics: from micro patterns to aggregate behaviors**

2-3-4 December 2009

Université des Antilles et de la Guyane

Fouillole, Pointe-à-Pitre

Guadeloupe

# Program

## Day 1: Wednesday, 2 December 2009

14.00 Opening Address

**Jean-Gabriel Montauban**, L.E.A.D. UAG

14.15 Introduction to the Workshop

**Giulio Bottazzi**, Scuola Superiore Sant'Anna, Pisa, Italy

### Session 1: Experimental Analysis of Market Interaction

**Chair: Giovanna Devetag**, University of Perugia, Italy

14.30 *Social Dilemma Games with Confirmed Proposals*

**Giuseppe Attanasi**, Toulouse School of Economics (LERNA), France

Discussant: **Sigrid Suetens**

15.15 *Do We Optimize, Follow Heuristics, or Listen to Experts ?*

**Vera Popova**, Max Planck Institute of Economics, Jena, Germany

Discussant: **Giuseppe Attanasi**

16.00 *Revisiting Strategic versus Non-Strategic Cooperation*

**Sigrid Suetens**, Tilburg University, The Netherlands

Discussant: **Damien Gaumont**

**16.45-17.15 Coffee Break**

17.15 **Keynote 1: John Duffy, University of Pittsburgh**

*Social Norms, Information and Trust among Strangers: Theory and Evidence*

18.15-18.45 Discussion (**Giovanna Devetag**, University of Perugia, Italy) and debate

## **Day 2: Thursday, 3 December 2009**

### **Session 2: R&D, Technology and Industry Dynamics**

**Chair: Damien Gaumont**, ERMES, Paris, France

10.15 *Creative Industries, New Business Formation and Regional Economic Growth*

**Roberta Piergiovanni**, Italian Statistical Office (ISTAT), Bologna, Italy

Discussant: **Alex Coad**

11.00 *Technology, Competition and the Time of Entry: diversification Patterns in the Development of New Drugs*

**Tatiana Plotnikova**, Friedrich-Schiller University, Jena, Germany

Discussant: **Enrico Santarelli**

11.45 *Causal Inference by Independent Component Analysis: Investigating the processes of firm performance and R&D investment*

**Alex Coad**, Max Planck Institute of Economics, Jena, Germany

Discussant: **Annick Vignes**, ERMES, Paris, France

**12.30-14.00: Lunch**

### **Session 3: Productivity and Export Patterns of Firms**

**Chair: Nadia Jacoby**, Université Paris I Panthéon-Sorbonne, France

14.45 *Export, Productivity and Within-Firm Product Switching: The Case of Italian Manufacturing*

**Sergio de Nardis**, Istituto di Studi e Analisi Economica (ISAE), Rome, Italy

Discussant: **Frederic Warzynski**

15.30 *Turbulence underneath the big calm: what is happening behind the flat trend of productivity in Italy*

**Marco Grazzi**, Scuola Superiore Sant'Anna, Pisa, Italy

Discussant: **Tatiana Plotnikova**

16.15 *Markups and Firm-Level Export Status*

**Frederic Warzynski**, Aarhus University, Denmark

Discussant: **Marco Grazzi**

**17.00-17.30 Coffee Break**

17.30 **Keynote 2: Mark Roberts , Penn State University**

*R&D Investment, Exporting, and Productivity Dynamics*

18.30-19.00 Discussion (**Giovanni Dosi**, Scuola Superiore Sant'Anna, Pisa, Italy) and debate

### **Day 3: Friday, 4 December 2009**

#### **Session 4: Micro-Macro Approaches to Industry and Aggregate Dynamics**

**Chair: Angelo Secchi**, University of Pisa, Italy

10.00 *Lost in transactions: differences in selling mechanisms, differences in prices: the case of the Boulogne s/Mer fish market*

**Sylvain Mignot**, ERMES, Paris, France

Discussant: **Tommaso Ciarli**

10.45 *Risk Aversion and Networks: Microfoundations for Network Formation*

**Jaromir Kovarik**, University of the Basque Country, Spain

Discussant: **Sylvain Mignot**

11.30 *Love Thy Neighbor A firm based simulation study on international technology spillovers and growth regimes*

**Gerard Ballot**, ERMES, Paris, France

Discussant: **Jaromir Kovarik**

12.15 *Structural Change of Production and Consumption: A Micro to Macro Approach to Economic Growth and Income Distribution*

**Tommaso Ciarli**, Max Planck Institute of Economics, Jena, Germany

Discussant: **Gerard Ballot**

**13.00-14.30: Lunch**

**Session 5: R&D, Technology and Firm-Industry Dynamics**  
**Chair: Federico Tamagni**, Scuola Superiore Sant'Anna, Italy

15.15 *Why information technology leads to smaller firms*

**Julien Hanoteau**, EUROMED Management and Institut d'Etudes Politiques de Paris

Discussant: **Camilla Mastromarco**

16.00 *Technology shape, distance to frontier, or frontier shift ? Modeling the determinants of TFP growth*

**Camilla Mastromarco**, University of Salento, Lecce, Italy

Discussant: **Julien Hanoteau**

**16.45-17.15 Coffee Break**

17.15 **Keynote 3 : Diego Comin, Harvard Business School**

*Diverging Trends in Aggregate and Firm Volatility*

18.15-18.45 Discussion (**Giulio Bottazzi**, Scuola Superiore Sant'Anna, Italy) and debate

18.45 Concluding Remarks

## Participants

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